How I see others

Assumptions
my own theories, lack of information

First impressions
looks, clothes, voice, movements

Mutual influences
you behave and become as you are seen by others

Projection
I project my own mistakes/weaknesses on the other

My view of other people

"Frozen" image
'once a thief, always a thief'

Categorization
feature --> type: Mercedes --> rich long hair -->........

Halo effect
mistakes are searched or ignored due to my own liking/disliking

Selective perception
we only see what we want

Transfer
I transfer earlier experiences and events to the present moment

Present role
I see sb in his present situation, not the whole person

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