

3a

Is there a warehouse?

Company profile

Company name	Astra Lamps UK Ltd
Type of company	Lighting equipment importer and supplier
Number of employees	430
Headquarters	Astra Lamps International, Nijmegen, Netherlands
Comments	The company is looking for a good place to set up a sales office and warehouse to supply the British market. There are two possibilities: one in Kingston and one at Fordham, about 20 kilometers from Kingston.

THE BUILDING	
Location	
Size of main building	
Number of offices	
Warehouse	
Car park	
Other facilities	
THE AREA	
Transport	
Bus	
Trains	
Housing	
Schools	
Shops	

36

Is there a warehouse?

Maps

A

Railway station at Kingston

Nearest bus stop (5 minutes walk).

Very big warehouse (3000 M²)

30 Offices (1800 M²)

CAR PARK

FORDHAM INDUSTRIAL ZONE. To Fordham village

Good housing, shops and schools in Kingston (15 km).

No lift
No canteen.

Space for 20 cars.

2 small shops in Fordham village.

B

Kingston has a railway station, lot of good shops, a sports centre and 2 cinemas.

Bus stops in market street and High street.

Lots of houses in Kingston and 2 schools.

High Street

60 Offices (3000 M²)

MARKET STREET

KINGSTON TOWN CENTRE

No canteen
Small lift.

Small car park at back.

No warehouse in Kingston (Nearest warehouse 5 Km outside the town - see photograph)

Warehouse space in Newton is large. (6000 square metres).

Is there a warehouse?

Worksheets

3a

and

3b

NOTE: Use Worksheets 3a and 3b for this activity.

ACTIVITY

Pairwork: speaking

AIM

To choose a new building for your company by talking about the facilities offered at two sites.

GRAMMAR AND FUNCTIONS

There is/there are, have/have got

Statement and question forms

Describing business premises

VOCABULARY

Buildings: *warehouse, factory, office, car park, canteen, reception*

PREPARATION

Make one copy of Worksheet 3a for each student, and one copy of Worksheet 3b (map) for every other student. Cut out pictures A and B as indicated.

TIME

25 minutes

PROCEDURE

- 1 Elicit from the students the names of the different buildings and parts of a company. For example: *office, factory, warehouse, canteen.*
- 2 Give a copy of Worksheet 3a to each student and ask them to read the Company Profile.

- 3 Ask the students to read the checklist under the headings, 'The Building' and 'The Area' and elicit the appropriate questions.

For example:

Location: *Where is the building?*

Warehouse: *Has it got a warehouse? How big is it?*

Trains: *Is there a railway station near the factory?*

- 4 Ask students to work in pairs and divide them into Student A and Student B. Give each Student A a copy of map A and each Student B a copy of map B. Give them a few minutes to study the sites.
- 5 Ask students to ask and answer questions about the building and area in their partner's picture. They should note down the answers on the worksheet.
- 6 When they have finished, the students should, together, decide which of the two sites is the more suitable or attractive.
- 7 Ask students to report back their decision to the rest of the class, giving their reasons.

FOLLOW-UP

Ask students to write a memorandum to their Managing Director, recommending the site they have chosen.

Begin like this:

Site for new factory

We looked at the two buildings yesterday and we recommend the _____. It has got _____ and there is...

Teacher's Notes

Is there a warehouse? **Worksheet** **3b**

ANSWERS

A

THE BUILDING	
Location	Fordham Industrial Zone
Size of main building	1800m ²
Number of offices	30
Warehouse	yes
Car park	space for 20 cars
Other facilities	none
THE AREA	
Transport:	
Bus	nearest bus stop 5 minutes walk
Trains	Kingston railway station – 15km
Housing	good housing in Kingston
Schools	Kingston
Shops	Kingston and 2 small shops in Fordham village

B

THE BUILDING	
Location	Kingston
Size of main building	3000m ²
Number of offices	60
Warehouse	nearest warehouse 5 km outside town
Car park	small car park at back of building
Other facilities	small lift
THE AREA	
Transport:	
Bus	bus stops in Market Street/High Street
Trains	Kingston railway station
Housing	good housing in Kingston
Schools	2
Shops	lots of shops, a sports centre, 2 cinemas